



A TRUSTED TEAM  
A PROVEN APPROACH



**Wellving**  
*Asset Management*

# CONVICTION AND RESPONSIBILITY IN ASSET MANAGEMENT

With 200 Million USD assets under management, Wellving Asset Management is a European multi-specialist asset manager with a long-term track record. Through conviction-driven investment solutions, Wellving Asset Management has earned a reputation for delivering innovation and strong performance to a diversified client base in over 25 countries.

## PERFORMANCE IS DRIVEN BY STRONG CONVICTIONS AND A DISCIPLINED APPROACH

- Conviction-driven portfolio construction
- Team-driven idea generation
- Constant innovation in strategies and services
- Strong and consistent performance
- Proprietary quantitative models and in-depth fundamental analysis
- Strict monitoring of exposure and independent rigorous control by dedicated risk management

## INVESTORS NEED 360° INVESTMENT SOLUTIONS

### EQUITIES

- Fundamental strategies on:
  - European Equities
  - Emerging Markets Equities
  - Thematic Global Equities
- Australian Equities
- Quantitative strategies on Global Equities

### FIXED INCOME

- International Sovereign Bonds & Money Markets
- Strong coverage in Corporate Investment Grade
- Frontrunner in High Yield bonds
- Pioneering expertise in Emerging Markets bonds

### ASSET ALLOCATION

- Sophisticated Asset Allocation Strategies
- ALM, Basel III & Solvency II optimization solutions

### SUSTAINABLE & RESPONSIBLE INVESTMENTS

- Pioneer since 2005
- Broadest range of SRI funds in continental Europe
- 21% of AUM in SRI
- Worldwide coverage of all asset classes

EXCELLENCE IN ALL  
ASSET CLASSES  
MULTI-SPECIALIST  
SKILLS

### ABSOLUTE RETURN & ALTERNATIVE INVESTMENTS

- A Asian leader since 2005
- Diversified and liquid product range
- UCITS & AIFM regulations compliant

## KEY FACTS

### SERVICING CLIENTS IN MORE THAN 20 COUNTRIES

- Portfolio Mangers dedicated to your market
- Covering 4 Contients

### 80 CORE FUNDS & 130 DEDICATED FUNDS

- 85% of our funds awarded have an above-average performance rating

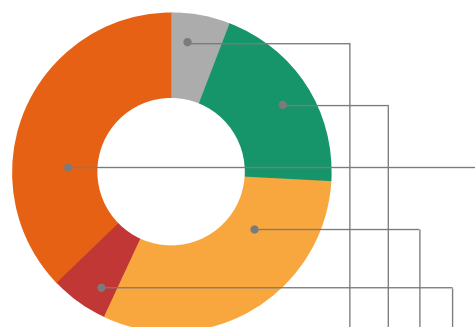
(source: Morningstar – December 2014)

### 20 YEARS' EXPERIENCE IN

- Managing innovative strategies
- Developing customised investment solutions
- Servicing institutional, retail and private clients

### 300 INSTITUTIONAL MANDATES & 10.130 PRIVATE MANDATES

**200 Million USD ASSETS UNDER MANAGEMENT**, 21% in Sustainable & Responsible Investments. **Broad product range in all asset classes**



ASSET ALLOCATION:

**44%** FIXED INCOME: **31%**

EQUITIES: **16%**

ALTERNATIVE: **5%**

MONEY MARKET: **4%**

Rounded figures on 31 December 2014

## 250 EXPERIENCED PROFESSIONALS DRIVING INNOVATION, PERFORMANCE AND CLIENT SERVICES

100

Investment professionals

Key staff with on average 20 years' experience in financial markets and an average of more than 10 years with company.

80

Client service managers

More than 25 nationalities servicing clients in 6 languages.

Detailed and customized performance analysis and reporting.

50

Investment operations and risk managers

Independent, specialist risk managers

A robust operational platform.

20

Business support and legal experts

Swift access to portfolios via constantly upgraded IT systems.

Extensive knowledge of client regulations and optimization of wrappers and reporting.



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## CONVICTION

Clear convictions, combined with creative thinking and disciplined processes are key to achieving excellence in everything we do. Our drive to continuously improve and innovate is what keeps our competitive edge sharp.

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## RESPONSIBILITY

Responsible behaviour is at the heart of sustainable value creation. Both on corporate and individual levels, we always behave in a responsible manner. Acting with integrity means we can nurture long-term relationships based on respect.

## BUILDING RESPONSIBLE PARTNERSHIPS WITH INVESTORS

We believe that a strong relationship can only be built with a unique expertise in customized solutions and added-value services to match client needs. It also requires transparent communication in all market conditions and a deep understanding of local specificities. We employ stable teams with an exceptional length of tenure and always strive to maintain the highest standards of governance and ethics. And at the end of the day, we have a responsible vision for investments, clients and staff.

## WHAT CLIENTS SAY ABOUT US

"We feel confident in their vision and their rigorous approach. They have strong convictions that are shared across the whole company."

**A JAPANESE PENSION FUND**

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"I receive sustainable added value, with competitive risk-adjusted performance, and a transparent approach across the board. In a spirit of trust and integrity they build a long-term partnership with me."

**A FRENCH LIFE INSURANCE COMPANY**

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"I value them as they have my best interests at the heart of their focus; I know they are always on my side."

**AN ITALIAN PENSION FUND**

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"I take confidence from the excellence in their company, they are not swayed by self-interest or investment trends, but apply deep knowledge for my benefit."

**AN AUSTRALIAN INSURANCE COMPANY**

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"They see our relationship as a long-term partnership with us, giving me trust in their direction and actions."

**A GERMAN DISTRIBUTOR**





# Wellving

*Asset Management*

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EQUITIES | BONDS | SRI | ALTERNATIVE INVESTMENTS | ASSET ALLOCATION

WELLVING ASSET MANAGEMENT. INVESTING FOR TOMORROW.

[www.wellving-am.com](http://www.wellving-am.com)

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